# **Customer Success**

Customer service isn't just a phrase we throw around. It is a pillar of our business approach. We see our relationships with customers as partnership.





#### Business Services



We found the process of working with the team at Bubblebox to be very positive. We found that they were very attentive when we described the challenges we were facing with our current version of Salesforce. They offered very intelligent, well thought out, and flexible solutions to address these issues and were very professional during the implementation process. been great about guiding us down the path to success. Thank you!

- Brett Murray, Co-founder



Grime Fighters



Sales Cloud



My experiences with Bubblebox have been nothing but positive. I have worked with two partners so far, Bubblebox being the second. They were significantly more knowledgeable than the other implementation partner. They were able to identify our problems and solve them piece by piece, providing value to us at every step. They are happy to work with our internal marketing team and have been great about guiding us down the path to success. Thank you!

- Alex Mascott , Marketing & Innovation



(2) Linwood Homes



Sales Cloud, Pardot







Marketing Cloud, Sales Cloud

We needed help connecting Sales Cloud with Marketing Cloud after realizing we could not do it in-house. Our salesforce success manager recommended Bubblebox and we could not be happier. We were on a very tight deadline, and they were on the spot, ready to work and jumped in feet first. They completed the work in record time and then provided us their full support to get our first e-newsletter out the door on time, making us look quite clever in the process. From my very first contact, they have been incredibly responsive and a total delight to work with. Lucas, Adam, Tracey and Paul - I cannot recommend them highly enough!

#280-1770 Burrard Street Vancouver, BC V6J 3G7

info@bubblebox.cloud

1 888 247 8495

- Jeanne McCann, Vice-President, Digital Strategies



## **Financial Services**



This was the second implementation that Bubblebox worked with us on. We have found them to be very professional, dependable and knowledgeable. They helped us to successfully implement the Email and Mobile Connect components of the Salesforce Marketing Cloud. We plan to continue the relationship with them and would recommend them to anyone looking for help implementing the Salesforce product.

- Helen Brennan, AVP, Marketing/eCommerce

Municipal Credit Union

Marketing Cloud



I am very grateful to our Salesforce rep for recommending Bubblebox Media as an implementation partner. They have proved to be an invaluable resource. We continue to use them for a range of activities, from consulting to implementation. I have learned so much from then about Salesforce's capabilities.

- Joyce D'addio, Head of Customer Experience

(2) College Ave

Marketing Cloud

# Healthcare & Life Sciences



Working in a fast-paced growing "scale" company makes for little time to be involved as you would like to be with external partners, however, Bubblebox made it easy and was proactive in their assumptions on our project to keep things moving and ahead of schedule. They were super thorough with every aspect of the project and regularly checked in to ensure that I had everything I needed.

- Devon Bentley, Manager, Member Marketing

(A) League Inc.

Marketing Cloud



From the first interaction to the onboarding conversation, I felt I was in good hands. We're a start up, so I'm currently a one person "department." Bubblebox and their cast of talent are truly an extension to my functional team for marketing automation. As our Salesforce instance grows more complex, I find the whole process of Pardot daunting to juggle along with all of my other duties. The team at Bubblebox is responsive, knowledgeable, courteous, respectful and a lot of fun to work with! I would be burned out without you! Thank you.

1 888 247 8495

- Kelly Gregorakis, VP of Marketing

Care Angel

Pardot





#### 💬 Media & Entertainment

#### BROADWAY DIRECT 2

Nederlander/Broadway Direct has had over a year long relationship with Bubblebox (and counting!) and it's been an absolute pleasure. They handled our Marketing Cloud implementation and their unique and specific knowledge of the Sales-to-Marketing Cloud relationship that has been absolutely invaluable as we've grown in our utilization of both those products. Responsive, processional and straightshooting, I could not possibly recommend them more.

Erin Porvaznik, Director Digital Media

(2) Broadway Direct

Marketing Cloud, Sales Cloud

# SANDOW.

Top-notch service that we have come to expect and rely on. Very flexible and easily adapt to changing situations during the project. Extremely knowledgeable of the platform and able to offer expert advice and guidance throughout the engagement

Michael Shavalier, Director of Creative Operations

(A) Sandow

Marketing Cloud, Sales Cloud

# Travel & Hospitality



Your approach and follow-up helped build trust quickly. The information and proposal you provided were clean, clear, and provided a solid understanding of the opportunity. This is not an easy task and you (and your team) should be proud. We are also in the process of improving our materials to support our products and services in a global (not always in person) state of business. We understand how hard it is to make complex products and services easy for any to understand and for that information to also build trust in the process. Great work!

- Jason Reckers, Chief Operating Officer

Adventure Travel Trade Association

Marketing Cloud, Sales Cloud

### **Mon-Profit & Education**



Working with Bubblebox has been a great pleasure. Their methodology, processes, and organization of the project have been very refreshing. I look forward to continuing to work with them.

- Jed Lee, Director of Technology

ALICE Training Institute

Marketing Cloud, Sales Cloud



The team is amazing and the communication is smooth! Very happy of our choice. It feels like building a partnership, rather than just paying some consultants.

- Aleksandra Vangelova, Customer Insight and Analytics Executive

Charity Job

Marketing Cloud